

**Running Resumes**  
**617-456-7890**  
**Benjamin Franklin, CPA**

Finance executive with 17 years of experience in accounting and corporate finance. Practical hands-on experience and knowledge of operational finance, accounting, SEC reporting, treasury, tax, risk management, investor relations and employee benefits.

**Professional Experience**

**Massachusetts Pharmaceuticals, Inc.**  
Executive Director, Controller

Lexington, MA  
August 2006 - Current

MESIX is a public biotechnology company with locations in Lexington and Israel.

**Responsibilities & Accomplishments:**

- Overall responsibility for the Company's management reporting, SEC reporting, budget and forecast process, treasury function, risk management, stock options and internal controls
- Actively involved in the Company's capital raising efforts, strategies and related SEC filings – including PIPE transactions, debt restructuring and an equity line of credit
- Actively involved in contract negotiations and drafting for significant collaboration agreements with the Company's research partners
- Led all audit committee meetings and established strong relationships with the audit committee members
- Led successful financial integration efforts for a merger of equals in August 2006
- Built effective and efficient finance team post merger as evidenced by the 2007 and 2008 audits including no auditor adjustments or control deficiencies

**Simpson Scientific International Inc.**

*Vice President of Finance*

*Chief Accounting Officer*

*Assistant Controller*

*Director of Accounting and Financial Reporting*

*Manager of Accounting and Financial Reporting*

Hampton, NH

*May 2005 – March 2006*

*August 2004 – May 2005*

*June 2002 – August 2004*

*April 2001 – June 2002*

*June 1999 – April 2001*

Fisher Scientific (acquired by Thermo Electron in 2006) is a Fortune 500 manufacturer and distributor of equipment and consumable products to the scientific and clinical laboratory markets, with manufacturing and distribution facilities throughout the world.

**Vice President of Finance (reporting to the controller): Responsibilities & Accomplishments:**

- Responsible for accounting and financial analysis in support of the Company's global human resource, risk management and legal groups
- Led team that successfully implemented FAS 123R (stock option expensing) from March 2005 to September 2005. Responsible for all accounting research, design of specialized SFAS 123R software and management of third party software developer
- Actively involved in the redesign of the Company's defined benefit pension plans and retiree healthcare plans that will reduce costs by \$120 million over a ten-year period

**Chief Accounting Officer and Director of Accounting and Financial Reporting:**  
**Responsibilities & Accomplishments:**

- Overall responsibility for the Company's accounting, internal controls, financial consolidation and SEC reporting with a staff of 12 professionals
- Oversight of the Sarbanes-Oxley internal controls implementation
- Establishment and implementation of all company-wide accounting policies
- Research and resolution of a wide variety of technical accounting issues regarding revenue, stock options, pension, derivatives, equity instruments, etc.
- Filing of all periodic SEC reporting including 10-K's, 10-Q's, registration statements and 8-K's
- Actively involved in a wide variety of corporate issues and decisions regarding equity and debt issuances, tax decisions and strategies, executive compensation, pensions and other employee benefits and investor relations
- Led the accounting due diligence on more than \$5 billion in acquisitions (throughout Fisher career)
- Coordination of audit services and primary contact for external auditors
- Management of corporate office finance staff and oversight of forecasts and budgets, accounts payable process and general ledger maintenance

Assistant Controller: Responsibilities & Accomplishments:

- Partnered with the controller and COO to help solve operational issues within the various business units including: dead and excess inventory recovery; integration synergies; profit improvement initiatives; sales force compensation and capital appropriation decisions
- Member of executive team responsible for designing the annual executive bonus plan; primary responsibility for administering the plan
- Actively participated in the design and implementation of the strategic plan process; including operational reviews of business unit submissions
- Responsible for all financial planning and analysis including:
  - Managing a team of six professionals
  - Developing business unit annual targets, including initial target setting and reviews of three rounds of plan submissions
  - Analysis and assessment of business unit plans and forecasts for Wall Street earnings and cash flow guidance
  - Analysis of monthly financial results to focus executive management attention on key issues and for preparation of quarterly earnings calls
- Coordinated and actively participated in monthly General Manger Meetings (business unit reviews with Fisher executive management)

**Quincy Financial**

*Audit Manager*

*Audit Senior*

*Audit Staff*

**Boston, MA**

*June 1997 – June 1999*

*June 1995 – June 1997*

*Sept. 1994 – June 1995*

Hired as a staff accountant in 1994 and promoted to senior accountant in April 1995. Quickly achieved highest ranking as a senior accountant and achieved an accelerated promotion to manager in June 1997.

Accomplishments:

- Assisted clients in raising various forms of financing, including initial public stock offerings, follow-on offerings, and private equity offerings
- Gained extensive experience with SEC reporting and registration statements, including Forms S-1, S-3, S-4, 10-K, 8-K and 10-Q
- Developed strong technical accounting skills through experience with multi-national manufacturing companies, public companies in various industries, software companies, and start-up companies

Clients:

Public companies including ADE, Varian Associates, Innovative Devices, Green Mountain Coffee, Oak Industries and National DataComputer. Private companies in the software, Internet, biotech and consulting industries.

**Ezekiel, Cosmo & Co., CPA's**  
Audit Staff

Andover, MA  
May 1991 – August 1994

**Education**

**Quincy College**  
B.S. – Major Accounting  
Class Valedictorian – GPA 3.94

Andover, MA  
May 1991

**Certified Public Accountant - Massachusetts**

February 1993